

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2004 ¹

MEDICARE+CHOICE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Medicare+Choice ² Members ³															
Fallon Community Health Plan, Inc.	14	0	8	1	8	370	170	43	1,796	0	463	2	3	29,875	32,753
Harvard Pilgrim Health Care, Inc.	4	0	3	0	5,846	0	0	0	17,336	0	6,468	2	4,573	2	34,234
HMO Blue ⁴	1,207	0	3,486	0	2,276	2,047	7,402	1,948	3,131	0	3,178	2,101	522	6,906	34,204
Tufts Associated HMO, Inc. ⁵	2,209	0	4,391	0	4,660	0	6,331	0	19,655	0	7,221	4,327	1,501	4,467	54,762
Total Medicare+Choice Members	3,434	0	7,888	1	12,790	2,417	13,903	1,991	41,918	0	17,330	6,432	6,599	41,250	155,953

¹ Information reported by HMOs as of the end of the first quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare+Choice contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ Carriers that do not have any "Medicare+Choice" business are not reflected on this report.

⁴ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁵ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.